

Proposal Ask Amount vs. Peer Group

The **Proposal Ask Amount vs. Peer Group** viewport displays the selected officer's submitted proposals by ask amount relative to their Peer Group. The displayed proposals have an **Ask Amount** and have been submitted with an **Ask Date** in the selected time period. In addition, the viewport summarizes the total activity for the Peer Group.

The **Fiscal Year** is defaulted to the current fiscal year but can be changed to any of the previous 4 fiscal years by using the drop down at the top of the viewport.

Clicking on any of the links in the table will bring up the list of proposals that make up the results.

Key Definitions Related to this Viewport:

- **<\$50K:** The number of proposals that have been submitted with an ask date in the selected time period and an ask amount of less than \$50,000.
- **\$50K - 99K:** The number of proposals that have been submitted with an ask date in the selected time period and an ask amount greater than or equal to \$50,000 and less than \$100,000.
- **\$100K - 249K:** The number of proposals that have been submitted with an ask date in the selected time period and an ask amount greater than or equal to \$100,000 and less than \$250,000.
- **\$250K - 499K:** The number of proposals that have been submitted with an ask date in the selected time period and an ask amount greater than or equal to \$250,000 and less than \$500,000.
- **\$500K - 999K:** The number of proposals that have been submitted with an ask date in the selected time period and an ask amount greater than or equal to \$500,000 and less than \$1,000,000.
- **\$1MM+:** The number of proposals that have been submitted with an ask date in the selected time period and an ask amount of greater than or equal to \$1,000,000.
- **Peer Group:** A set of gift officers that have similar roles and should be evaluated as peers. Peer Groups are configured by your institution's system administrator in Fundraiser Performance Management.

Frequently Asked Questions:

Do the proposals display for the prospects assigned to an officer? The proposals display if the selected officer is assigned to the proposal. This could include if it is a team or supporting assignment. Being assigned to the prospect but not the proposal will not prompt it to display.