

# Proposal Activity vs. Peer Group

The **Proposal Activity vs. Peer Group** viewport displays an officer's proposal activity for the selected time period relative to their Peer Group. In addition, it summarizes the total activity for the Peer Group.

The **Time Period** is defaulted to the current fiscal year but can be changed to any of the previous 4 fiscal years or current/previous 4 calendar years by using the drop down at the top of the viewport.

You also can toggle between the **Count** of proposals in each status or the total dollar **Amount** of proposals in that status.

Clicking on any of the links in the table will bring up the list of proposals that make up the results.

## Key Definitions Related to this Viewport:

- **Submitted:** Proposals that have been submitted (regardless of whether they are awaiting response, have been approved, or declined). They have a "Submitted/Pending", "Approved", or "Declined" status and an Ask Date in the selected time period.
- **Pending:** Proposals that have been asked and are awaiting a response. They have an "Submitted/Pending" status and an Ask Date in the selected time period.
- **Declined:** Proposals that have been declined. They have a "Declined" status and a Declined Date in the selected time period.
- **Granted:** Proposals that have been granted. They have an "Approved" status and a Granted Date in the selected time period.
- **Submitted Ask >= \$25K:** The number of proposals that have been submitted with an Ask Date in the selected time period and an Ask Amount of greater than or equal to \$25,000.
- **Peer Group:** A set of gift officers that have similar roles and should be evaluated as peers. Peer Groups are configured by your institution's system administrator in Fundraiser Performance Management.